

Custom Framework...

WHO WILL YOU NEED IN THE NEXT YEAR?

| | Networking | Early Adopters | Industry Pioneer | Operations Partners | Good for Your Soul |
|----------|------------------------|-----------------------|-------------------------|-----------------------------------|--------------------------------------|
| | <i>(Relationships)</i> | <i>(Trends)</i> | <i>(Experience)</i> | <i>(Productivity/ Efficiency)</i> | <i>(Inspiration / Encouragement)</i> |
| Formal | | | | | |
| Informal | | | | | |
| Sponsor | | | | | |