## 15 sunday

4PM-8PM

TAMPA BAY LIGHTNING HOCKEY GAME

# 16 monday

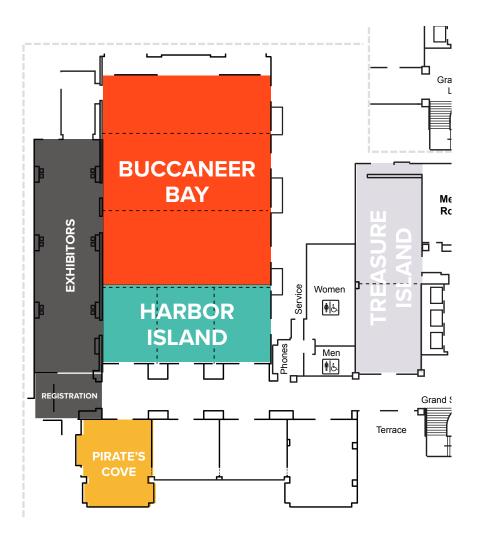
7AM - 5PM	REGISTRATION / EXHIBITS OPEN
1PM-2PM PIRATE'S COVE	MAKING A CASE FOR CERTIFICATION (CPSM) I BETH HARRIS, FSMPS, CPSM, F.SAME AND KIM THOMPKINS, FSMPS, CPSM
2PM-4PM HARBOR ISLAND	COSENTIAL'S BEST FEATURES FOR DRIVING ADOPTION   CHAZ ROSS-MUNRO, CPSM
2PM-4PM TREASURE ISLAND	SOCIETY VOLUNTEER FORUM   SPEAKERS INCLUDE SMPS BOARD MEMBERS & STAFF
5PM-7PM  BUCCANEER  BAY	WELCOME RECEPTION & TREASURE HUNT
7PM	DINNER (RESTAURANT MAP PROVIDED IN WELCOME BAG)

# 17 TUESDAY

7AM - 5PM	REGISTRATION / EXHIBITS OPEN
7:30AM	PLATED BREAKFAST
8AM-9AM   WELCOME K	EYNOTE
BUCCANEER BAY	STOP & SHIFT   KAREN MILLSAP
9:30AM-10:30AM   SESS	ION 1
PIRATE'S COVE	DO THIS, NOT THAT! ACTIONABLE IDEAS TO TRANSFORM LACKLUSTER MARKETING I TIM ASIMOS, CPSM
TREASURE ISLAND	YOUR SUMMIT JOURNEY I BARBARA SHUCK, FSMPS, CPSM
HARBOR ISLAND	SOCIAL MEDIA: A NEW TOOL IN YOUR BD TOOLBOX   MACY DEGNAN
	30 MINUTE BREAK
11AM-12PM   SESSION 2	
PIRATE'S COVE	SETTING SAIL FOR A DECADE OF GROWTH   KARL FELDMAN
TREASURE ISLAND	CHART A NEW COURSE WITH CHANGE MANAGEMENT I COURTNEY KEARNEY, CPSM, CHAZ ROSS-MUNRO, CPSM, AND CHRISTINA LEAHY
HARBOR ISLAND	A CORPORATE REBRANDING JOURNEY CHERYL MAZE, LEED AP BD+C, CPSM, MASSIEL BARCENAS, AND TERI ASHORI
12PM-1PM	PLATED LUNCH & BREAK
1:15-2:15   SESSION 3	
PIRATE'S COVE	CREATING BD STRATEGIES THROUGH THE CLIENT EXPERIENCE (CX) LENS BLAKE GODWIN
TREASURE ISLAND	COURSE CORRECTION: TURNING ADVERSITY INTO OPPORTUNITY   LIZ MCCARY
HARBOR ISLAND	DISSECTING RFPS: MAPPING YOUR WAY TO CONSISTENT COMPLIANCE JEN MCGOVERN, CPSM
	30 MINUTE BREAK
2:45-3:45   SESSION 4	
PIRATE'S COVE	INSIDE THE FELLOWS STUDIO: FUEL YOUR GROWTH AND YOUR FIRM'S SUCCESS MODERATOR: MELISSA LUTZ, CPSM PANELISTS: BETH HARRIS, FSMPS, CPSM, F. SAME, RUSS SANFORD, FSMPS, CPSM, KEVIN HEBBLETHWAITE, FSMPS, CPSM, AND KIM THOMPKINS, FSMPS, CPSM
TREASURE ISLAND	FOOD FOR THOUGHT: HOW CONTENT MARKETING CREATED AN INDUSTRY AUTHORITY   MICHELLE CALCOTE KING AND JUSTIN BRIDEGAN
HARBOR ISLAND	Q&A THE BIG BOLD WAY   CAROL DOSCHER
5:30PM	YACHT STARSHIP DINNER CRUISE - BOARDING TIME 5:30PM SHARP

### 18 WEDNESDAY

7AM	REGISTRATION / EXHIBITS OPEN
7:30AM	PLATED BREAKFAST
7:45 - 8AM	RAFFLE PRIZES (MUST BE PRESENT TO WIN)
8:30-9:30AM   SESSION	5
PIRATE'S COVE	NEW MARKET, NO PROBLEM: HOW TO OPEN A NEW MARKET ANYWHERE DEIRDRE GILMORE, FSMPS, CPSM AND RICK FAIRCLOTH
TREASURE ISLAND	HOW TO LIVE THE BEST MARKETER LIFE   JEFF ANDERLE
HARBOR ISLAND	BUILDING A CULTURE-DRIVEN BRAND THROUGH GRIT   BETH GANOE, CPSM AND JULIE SMITH
	15 MINUTE BREAK
9:45-10:45AM   SESSION	6
PIRATE'S COVE	PEOPLING: BUILDING A LEGACY WITH OUR TEAMS DONALD MILLER, AIA, CCM, CEM, LEED AP, PMP
PIRATE'S COVE  TREASURE ISLAND	
0	DONALD MILLER, AIA, CCM, CEM, LEED AP, PMP  NAVIGATING TOGETHER: USING FEEDBACK TO ENHANCE YOUR CLIENT
TREASURE ISLAND	DONALD MILLER, AIA, CCM, CEM, LEED AP, PMP  NAVIGATING TOGETHER: USING FEEDBACK TO ENHANCE YOUR CLIENT RELATIONSHIP JOURNEY   KEVIN HEBBLETHWAITE, FSMPS, CPSM  CREATING INFOGRAPHICS: BIG IDEAS IN SMALL PACKAGES   BARBARA HICKS, CPSM
TREASURE ISLAND  HARBOR ISLAND	DONALD MILLER, AIA, CCM, CEM, LEED AP, PMP  NAVIGATING TOGETHER: USING FEEDBACK TO ENHANCE YOUR CLIENT RELATIONSHIP JOURNEY   KEVIN HEBBLETHWAITE, FSMPS, CPSM  CREATING INFOGRAPHICS: BIG IDEAS IN SMALL PACKAGES   BARBARA HICKS, CPSM



# MARIOTT FLOOR PLAN